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Message Text

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ORIGIN EUR-12

INFO OCT-01 ISO-00 PM-04 NSC-05 SP-02 SS-15 L-03 H-01
CIAE-00 INR-07 NSAE-00 DODE-00 ACDA-07 OMB-01
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DRAFTED BY EUR/SE:RRDELABARRE:TP
APPROVED BY C:MNIMETZ
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FM SECSTATE WASHDC
TO AMEMBASSY ANKARA PRIORITY
INFO AMEMBASSY ATHENS
AMEMBASSY NICOSIA
AMEMBASSY LONDON
USMISSION NATO

C O N F I D E N T I A L STATE 128022

E.O. 11652: GDS

TAGS: MASS, TU

SUBJECT: TURKISH F-4 PROGRAM

REF: A. STATE 122247; B. STATE 122245

1. FOLLOWING ANSWERS WERE PROVIDED BY DOD AND USED BY NIMETZ IN RESPONDING TO ESENBEL QUESTIONS ABOUT F-4 PROGRAM AT THEIR MEETING ON JUNE 1.

2. A) --Q. CAN TURKISH GOVERNMENT USE LETTER OF CREDIT TO FUND COMMERCIAL CONTRACT IN FY 78 AS HAD BEEN SUGGESTED FOR FINANCING INTERIM COMMERCIAL ARRNAGEMENT THROUGH END OF FY 77? A. THERE IS NO U.S. OBJECTION TO FINANCING COMMERCIAL
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CONTRACTS WITH COMMERCIAL LETTER OF CREDIT, BUT DECISION REGARDING MODE OF PAYMENT RESTS WITH SUPPLIER AND THEREFORE MUST BE WORKED OUT BETWEEN TURKEY AND MCDONNELL DOUGLAS.

2. B) --Q. WILL AMOUNTS OF FMS CONTRACTS SIGNED IN FY 78 BE AUTOMATICALLY DEDUCTED FROM FY 78 AUTHORIZATION OF $175 MILLION? A. YES, VALUE OF ALL FMS CONTRACTS SIGNED IN FY

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78 WOULD BE COUNTED AGAINST AUTHORIZATION.

2. C) --Q. WHAT CREDIT ARRANGEMENTS CAN BE WORKED OUT ON COMMERCIAL CONTRACTS UNDER COMBINATION FMS-COMMERCIAL APPROACH? A. MATTER OF PAYMENT SCHEDULE WOULD HAVE TO BE WORKED OUT BETWEEN TURKEY AND MCDONNELL DOUGLAS.

2. D) --Q. WHAT WERE CRITERIA FOR SEPARATION OF ITEMS TO BE COVERED BY FMS AND COMMERCIAL CONTRACTS? A. ITEMS SELECTED FOR FMS WERE THOSE WHICH ARE EITHER AVAILABLE ONLY THROUGH U.S. GOVERNMENT SOURCES, SUCH AS MUNITIONS, SENSITIVE WEAPONS CONTROL SYSTEMS AND GUNS; OR ITEMS WHICH ARE MUCH MORE EXPENSIVE IF SOLD COMMERCIALLY, SUCH AS ENGINES.

3. ESENBEL ASKED IF TURKISH EMBASSY COULD OBTAIN MORE DEFINITE INFORMATION ABOUT POSSIBLE CREDIT TERMS FOR COMMERCIAL CONTRACTS. NIMETZ SAID WE WOULD CONSULT ON THIS POINT WITH MCDONNELL DOUGLAS THROUGH DOD. HE ALSO SUGGESTED THAT MCAIR REPRESENTATIVES COULD JOIN DOD EXPERTS IF TECHNICAL TEAM TRAVELS TO ANKARA. ESENBEL INDICATED HE DID NOT YET HAVE DATES TO SUGGEST FOR VISIT BY TEAM.

4. NIMETZ EMPHASIZED THAT NEW CONTRACTS, WHETHER COMMERCIAL OR MIXTURE OF COMMERCIAL AND FMS, WOULD HAVE TO BE SIGNED EARLY IN FY 78 AND THAT INTERIM COMMERCIAL ARRANGEMENT BACKED BY TURKISH COMMERCIAL LETTER OF LETTER COULD NOT CONTINUE INDEFINITELY. VANCE

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Control Number: n/a
Copy: SINGLE
Sent Date: 03-Jun-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
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Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
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Disposition Reason:
Disposition Remarks:
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SAS ID: 2285037
Secure: OPEN
Status: NATIVE
Subject: TURKISH F-4 PROGRAM
TAGS: MASS, TU, US
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vdkvgwkey: odbc://SAS/SAS.dbo.SAS_Docs/28b24685-c288-dd11-92da-001cc4696bcc
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